

Goldours



PARTNERING TO UNEARTH OPTIMAL VALUE

COMPANY PROFILE

CAPE TOWN | PIETERMARITZBURG | PRETORIA | GQEBERHA | QONCE

www.goldours.co.za



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PARTNERING TO UNEARTH OPTIMAL VALUE

CAPE TOWN: Unit 108, millenium Business Park, 19 Edison Way, Century City, Cape Town, 7441 | **PRETORIA:** 6 Piccolo Estate, 270 Von Willich, Die Hoewes, Centurion, Pretoria, 0157 | **PIETERMARITZBURG:** 9 Armitage Road, Bird Sanctuary, Townhill, Pietermaritzburg, 3201 | **GQEBERHA:** 43 Bird Street, Central, Gqeberha, 6001 **QONCE :** 13 Blaine Street, West Bank, Qonce, 5601

EMAIL: info@goldours.co.za **TEL :** 021 525 9188

OUR SERVICE OFFERINGS

We help organisations to grow sustainably by focusing on these

4 PILLARS



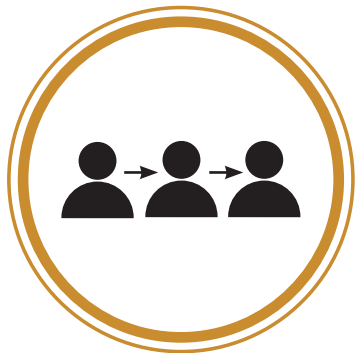
Governance & Direction

- Strategy formulation, implementation, and monitoring
- Risk management,
- Board of directors training & evaluation,
- Organisational structure & performance



Talent Management & Development

- Performance,
- Succession,
- Leadership Development
- Capacitation (enough people with the required skills)
- Change management & Coaching



Systems, Reviews & Assurance

- Business Continuity,
- Systems & Policies Design or Review
- Internal Audit
- Annual Financial Statements Review
- Compliance
- Accounting & Tax



B-BBEE Consulting & Training

- Investors and Funders,
- Strategy Design
- Implementation
- Reporting
- B-BBEE audit support

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GOVERNANCE AND DIRECTION

1. STRATEGY

- Governing Board/ Council Strategy Facilitation
- Reviewing current strategic documents and performance areas
- Identifying key strategic drivers
- Identifying and setting Key performance objectives

2. RISK MANAGEMENT

- Identifying strategic and operational risks
- Evaluating significant risks based on impact and likelihood
- Establishing the organisational risk appetite
- Assessing organisational risk maturity

3. PERFORMANCE MANAGEMENT

- Compiling action plan to implement strategy objectives
- Compiling action plan to manage significant risks
- Allocating roles, responsibilities and timelines for actions
- Setting measures for assessing performance on strategic objects
- Agreeing on how often performance is to be measured

BENEFITS



Proactive leadership



Consensus on Clear Direction



Prioritising strategically important projects



Improving relationships with stakeholders

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2.1

OUR TEAM

We are a diverse and multi-disciplinary team led by highly qualified, trained and experienced professionals:

NUMBER OF EXPERTS	AFFILIATIONS/ MEMBERSHIPS	QUALIFICATIONS	EXECUTIVE EXPERIENCE	NON EXECUTIVE EXPERIENCE
10+	IRMSA	MBA	15+ yrs average	10+ yrs average
	IITPSA	MPHIL		Board of Directors
		PhD Candidates		HR & Remunerations Committees
				Audit Risk & IT Governance Committees

AVE YRS IN PRIVATE SECTOR	AVE. YEARS IN PUBLIC SECTOR	AVE. YEARS IN ACADEMIC EXPERIENCE
20+ years	10+ years	10+ years

CLIENTS



Central Energy Fund



Dale College



Massive Quantum



International Budget Partnership SA



Black Management Forum



SIRDAR



Re-Imagine SA



Realistic Child & Youth Care Centre

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TALENT MANAGEMENT AND DEVELOPMENT

1. GOVERNANCE AND ETHICS WORKSHOP

2. LEADERSHIP DEVELOPMENT

- Leadership Coaching
- Team Coaching
- Change Management

3. PROFESSIONAL SKILLS TRAINING

- Strategic Thinking
- Relationship Management
- Performance Management
- Communication
- Risk and Opportunity Management

4. TECHNICAL SKILLS DEVELOPMENT

- Financial Management
- Budget-Management
- Internal Controls Design and implementation
- Supply Chain Management
- Companies Act
- Public Finance Management Act
- Municipal Finance Management Act

5. ENTREPRENEURSHIP TRAINING

- Marketing and Sales
- Accounting, tax and compliance
- Negotiations and Contracting
- Profits, Reserves, Dividends and sustainability
- Quality Service

BENEFITS



Access to
funding



Trackable
Business Growth



Tax
Compliance



Improving
Business
Operations

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	ICF	MPHIL		
		PhD Candidates		

AVE YRS IN PRIVATE SECTOR	AVE. YEARS IN PUBLIC SECTOR	AVE. YEARS IN ACADEMIC EXPERIENCE
25+ years	10+ yrs	5+ years

CLIENTS



Auditor General of South Africa



Transnet



South African College of Applied Psychology



Varsity College



Standard Bank



Pension Fund Adjudicator



Personal Trust



Muizenburg Improvement District

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SYSTEMS, REVIEWS AND ASSURANCE

1. ANNUAL FINANCIAL STATEMENTS

- Preparation of financial statements
- Independent Review of financial statements

2. MONTHLY/QUARTERLY MANAGEMENT ACCOUNTS

- Analysis of Cash Flows margin of financial safety
- Analysis of income, expense and profit patterns
- Monthly/ Quarterly business coaching discussions to improve business growth

3. INTERNAL CONTROLS AND POLICIES

- Internal Control reviews to ensure that systems allow effective & efficient operations, reliable reporting and compliance with laws and regulations.
- Reducing wastage and increasing productivity
- Procurement and expenditure management
- Cash flow and working capital management systems
- Managing Assets and liabilities

4. TAX REGISTRATION AND FILING

- Value-Added Tax (VAT)
- Provisional and Income Tax
- Payroll and Employees Tax
- Deceased Estate

BENEFITS



Access to funding



Trackable
Business Growth



Tax
Compliance



Improving Business
Processes and Systems

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8	SAICA	BCom Accounting	20 yrs Average	10 yrs average
	IIA SA	Internal Audit Technician		
	ICF	CA (SA)		
	ACFE	CIA		
	CIMA	Honors Bachelor of Accounting Science (CTA)		
	CIGFARO	Registered Auditor (RA)		
		Registered Tax Practitioners		

AVE YRS IN PRIVATE SECTOR	AVE. YEARS IN PUBLIC SECTOR	AVE. YEARS IN ACADEMIC EXPERIENCE
15 years	12 years	3 years

CLIENTS



Mandela Bay Development Agency



Dinaledi Educational Leadership



Housing Development Agency



Hlalisa Property Investments



Khwaza Engineering Consultants



Tourism South Africa



Isivivana Centre



National Lotteries Commission

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B-BBEE CONSULTING & TRAINING

1. STRATEGY

- Design B-BBEE strategy for desired B-BBEE score
- Design plan for implementing B-BBEE Strategy
- Align B-BBEE strategy with organisational strategy

2. IMPLEMENTATION

- Implement B-BBEE Strategy and action plans
- Co-ordinate & Manage Enterprise & Skills Development
- Co-ordinate & manage Supplier Development
- B-BBEE training to in-house staff

3. REPORTING

- Quarterly reporting to client
- Support during B-BBEE audit
- Support for annual integrated reporting
- Support for quarterly board meetings

BENEFITS



Brand Enhancement



Sustainable Succession
planning for insourced
and outsourced services



Compliance with
legal prescripts



Contribution to reducing
poverty and unemployment

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7	COMENSA	BCom Economics	20 yrs average	8 yrs average
	IODSA	Board Leadership		
	ABCCCP	Advanced Coaching Practice		
	IRBA	Master Coach		
	SAICA	Industrial Psychology		
		MBA		
		Masters Of Business Leadership		
		CA (SA)		

AVE YRS IN PRIVATE SECTOR	AVE. YEARS IN PUBLIC SECTOR	AVE. YEARS IN ACADEMIC EXPERIENCE
15 YEARS	8 YEARS	3 YEARS

CLIENTS



Edge Growth



SM Tax



Kuhle Apha



Jade-Sky
Project Management



Business Partner



Media EQ



Black Business Growth
Initiative



College of
Cape Town

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6 TESTIMONIALS

"The benefits were beyond what we were expecting! We learned a lot about accounting and finances, how they fit into our strategy, and how we can use our improved understanding to track the business' financial health and progress. We are now tax compliant and have a clearer understanding of how we can grow our business. It is a wonderful feeling that I would wish everyone to experience."

Director: Mazana Security Services

"We have gained immense value from partnering with GoldOurs. We were able to clarify our strategic direction and identify our business' key drivers. We have regular discussions over our management accounts so that we may see and correct things as they happen. We recommend GoldOurs to any institution."

Director: Yongonakho Advisory Services (Pty) Ltd

"For the first time ever we feel like we have a handle on what is happening with the company's finances. We are getting great value from accounting services, and we have a partner who is invested in helping our business grow. We also got the benefit of being introduced to people who have helped us with other specialised areas of our business. It has been a journey well worth taking. Thank you, GoldOurs."

Director: Kuhle Apha (Pty) Ltd

"If you want to grow your business and enjoy sustainable success, I highly recommend the services of GoldOurs. What I enjoyed about the approach was that it is multi-dimensional and doesn't focus only on the numbers. We talk strategy, team cohesion and efficient business operations. We got to understand our business from many perspectives. That was an unexpected and unbelievably valuable benefit from the monthly management account reviews we have with GoldOurs"

Director: Khwaza Engineering Consultants

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ABOUT US



- 100% Black-owned,
- Level 1 B-BBEE Contributor

WE SERVICE:

All sectors – public & Private; Social impact & Academic sectors.

Entrepreneurs and their funders for sustainable growth and investment returns.

Leaders and their teams during times of transition.

Business owners to grow their businesses sustainably

ACCREDITATIONS

- QCTO – Skills Development Provider (SDP)
- Occupational Certificate: Governance Professional – NQF Level 08
- SAIGA accredited Training Provider
- FASSET accredited Training Provider

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CORPORATE SOCIAL RESPONSIBILITY

We are actively contributing to transforming South Africa

We are an active corporate citizen



Partnering with charities based in areas of great need



Working with unemployed youth to improve their prospects



Sponsoring for the Black Business Growth Initiative (BGGI)



Giving internship opportunities to prospective graduates

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PURPOSE VISION AND VALUES



People are treasure



Pursue Joy and Protect
your Peace



Honour Commitments



Grow Allways

GoldOurs

We partner with you by understanding the goals and vision you have for your organisation. We help you track your growth using your assurance-reviewed data

We help institutions to grow sustainably

We give good accounting and tax advice

We help businesses to access funding

We help clients capacitate their staff

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CONTACT US

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